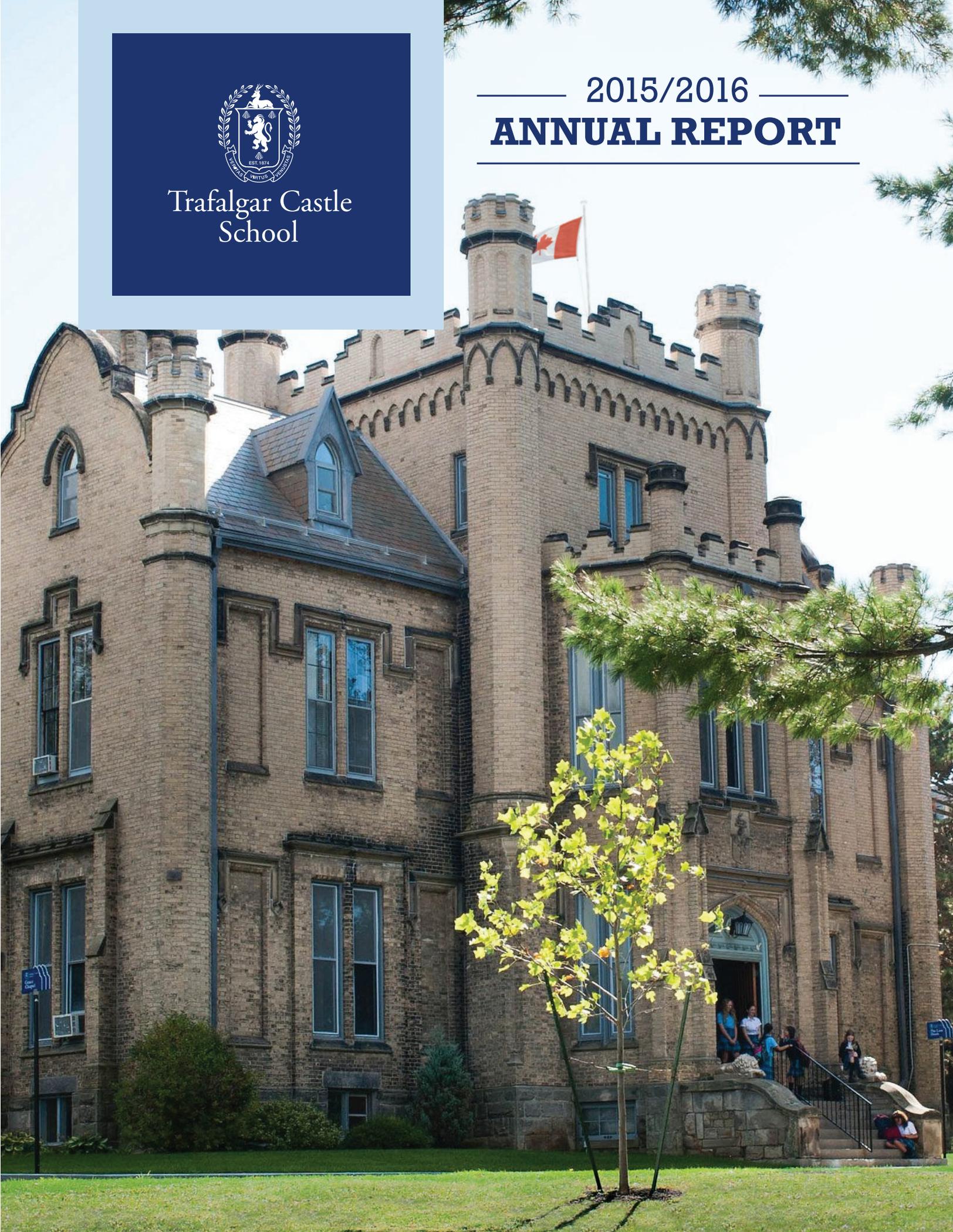




Trafalgar Castle
School

2015/2016
ANNUAL REPORT



MESSAGE FROM THE CHAIR



The 2015-2016 Academic Year was a year of exciting growth, challenge and opportunity. In August 2015 we officially welcomed Trafalgar Castle School's 11th Head of School Dr. Leanne Foster. Dr. Foster brought a renewed energy and enthusiasm to her new role as she quickly took to her first order of business in getting to know Trafalgar's wonderful community of students, parents, alumnae, staff, friends and board along with Trafalgar's broader community of Whitby and the Durham Region.

The Board had every confidence that Dr. Foster's experience and passion for education combined with her fresh perspective would continue to move Trafalgar Castle School forward as a leader in education for girls and immediately began to see positive changes around the School.

With enrolment remaining among the School's top priorities, Dr. Foster spent her first few months evaluating the needs of the School before undergoing a departmental restructuring, which led to a shift in emphasis on the overall enrollment management cycle and the School's marketing and communications. We are pleased to report that even in a year of significant change, the School met its budgeted student enrollment targets.

In addition, the School's culture of philanthropy continues to deepen with last year's Annual Fund goal not only met, but once again surpassed, keeping us well on track with our five-year advancement targets as set out in our strategic plan. Special thanks to all our donors, who continue to support this vital initiative to help ensure Trafalgar Castle School remains at the forefront of girls' education.

I wish to also express the Board's gratitude and thanks to Reverend David Jones, Joanna Pesaro and Linda Smith who have completed their term on the Board. Over the years, their long-standing service has brought our School unique perspectives and valuable input particularly on our Governance Committee where they have undergone the onerous task of rewriting bylaws and board policies; revamping the Board feedback process; and implementing a structured Board recruitment policy to name just a few of their many accomplishments.

This year, we welcome five new directors to the Board. As my term as Chair draws to a close I am proud of all the School and our Board of Directors has accomplished these past three years and am confident that the School will continue to thrive under the leadership of new Chair, Bob Koziol.

It is an exciting time in the history of the School and I look forward to continuing to support the mission and vision of Trafalgar Castle School as Chair of the Governance Committee on the Board.

*Terri McKinnon
Past Chair, Trafalgar Castle School Board of Directors*



"... even in a year of significant change, the School met its budgeted student enrollment targets."



MESSAGE FROM THE HEAD OF SCHOOL



It is with great confidence that I share that Trafalgar Castle School is entering the fourth year of its strategic plan well on track to achieving its objectives. As we proactively address the goals set out in 2013, we work also with awareness of the ever-changing marketplace and with an eye to the future.

The School continues to achieve academic excellence through the hard work of its dedicated and skilled faculty. The Ministry of Education completed its biannual inspection and its report commended the School on its management of an exemplary program. Annual test scores that benchmark our students against National norms show that our students, as a whole, are performing consistently above National and, in the case of AP (Advanced Placement) scores, above International averages. We do not, however, rest on our laurels and continue to work diligently to improve our instructional practice, to innovate in our academic program offerings, and to ensure that the learning and social-emotional needs of our students are met.

The strength of our academic program is also demonstrated in our exceptional record of 100% university placement, with the majority of our students receiving offers to their program of first choice. Trafalgar continues to provide individualized post-secondary counseling designed to educate and support our students so that they can identify the post-secondary options that meet their personal goals.

Our co-curricular program remains strong with opportunities for involvement in athletics, the arts, robotics, leadership, community service and a myriad of other areas. Despite our small size, we remain “mighty”, and continue to grow our presence in the local communities of Whitby and Durham, and across Ontario and Canada through our association with the Conference of Independent Schools (CIS) and the Canadian Accredited Independent Schools (CAIS).

Maintaining the strength of our student population is a priority area for the School, and both staff and faculty have worked as a team in an effort to make every family's Trafalgar experience a positive one. We continue to grow both awareness and interest from local and international families. These efforts have been supported through a restructuring of our enrollment management department and an increase in strategically targeted marketing and communications. As we like to say, we are *small by design and all girls with a purpose*, and that message is resonating with prospective families. We are seeing increases in admission inquiries both locally and from diverse international destinations. We are also experiencing strong retention of current students. We will continue to promote Trafalgar Castle School as a small but vibrant community of learners that welcomes all families as we focus simultaneously on strengthening and enhancing the Trafalgar experience for current families.

Maintaining a building as grand and as old as Trafalgar is no small feat. But the Castle is an integral part of our brand and remains a key factor in a family's decision to choose Trafalgar for their daughter's education. Careful planning,

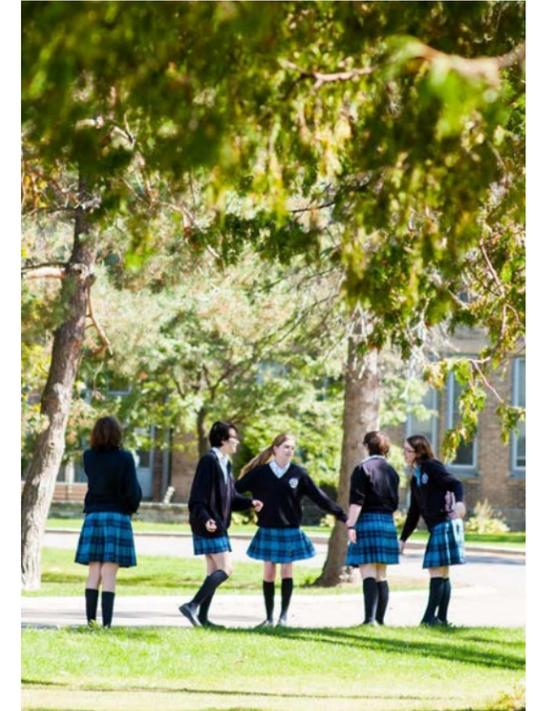
prudent financial management and a dedicated and hardworking facilities team have allowed for important and much-needed updates to the building. In particular, the refurbishment of the Reception Room and the Head of School's Office, the relocation of the front office, the repurposing of the Studio for a new boarders' lounge, updates to the boarding bathrooms and Boarding Dons apartments, and the replacement of the School's watermain are some of the more noteworthy projects undertaken this year.

I am happy to report that the School exceeded its goal for the Annual Fund, thanks to the generosity of the entire Trafalgar community, both past and present. This year saw the hiring of a dedicated Associate Director of Advancement, and we are aiming to deepen a culture of philanthropy across our community. With the support of our valued Alumnae Association, we look forward to reconnecting with and engaging even more alumnae through school communications and events.

The Parents' Guild remains a wonderful partner of the School, and its hard work and commitment is always appreciated. The level of volunteerism by both our parents and alumnae is truly wonderful. The work by our parents and alumnae helps the School with events and initiatives that would otherwise be difficult if not impossible to undertake.

Finally, the School could not do the work it does without the support and governance provided by its Board of Directors. The faculty, staff and management of the School, along with myself, would like to thank each Board member for his or her service. In particular, I would like to thank outgoing Chair Terri McKinnon for her strong and skilled shepherding of the Board during her tenure as Chair, and look forward to her continued work as an ex-officio member of the Board.

Dr. Leanne J. Foster, Ph.D.
Head of School



“Despite our small size, we remain ‘mighty’...”

FINANCIAL STATEMENTS

Trafalgar Castle School Statement of Financial Position

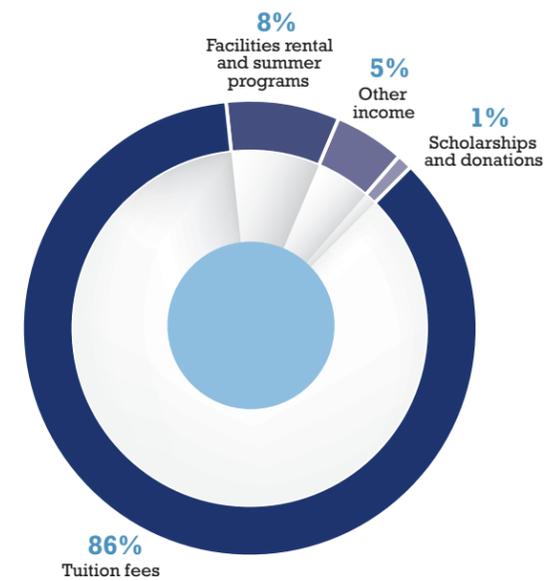
June 30	2016	2015
Assets		
Current		
Cash and investments	\$ 6,711,450	\$6,144,587
Accounts receivable	107,224	119,423
Inventory	40,741	48,476
Prepaid expenses and deposits	104,794	118,109
	6,964,209	6,430,595
Capital assets	\$ 5,562,599	5,333,584
	\$12,526,808	\$11,764,179
Liabilities		
Current		
Accounts payable and accrued liabilities	\$977,127	\$1,010,745
Deferred revenue	480,775	437,847
Prepaid tuition fees	5,772,416	5,488,942
	7,230,318	6,937,534
Deferred capital contributions	317,875	311,570
	7,548,193	7,249,104
Fund Balances	4,978,615	4,515,075
	\$12,526,808	\$11,764,179

Trafalgar Castle School Statement of Operations

Year Ended June 30	2016	2015
Revenue		
Tuition fees	\$6,635,320	\$6,382,101
Facilities rental and summer programs	600,292	511,602
Other income	411,659	399,065
Scholarships and donations	52,522	56,502
	7,699,793	7,349,270
Expenses		
Teaching and student programs	3,461,213	3,360,036
Food service and housekeeping	854,528	822,093
Marketing, development and administration	1,428,547	1,388,511
Buildings, grounds and equipment	670,268	716,059
Facilities rental and summer programs	349,719	294,355
Amortization	359,846	365,754
Other expenses	142,296	135,583
	7,266,417	7,082,391
Excess of revenue over expenses	\$ 433,376	\$ 266,879

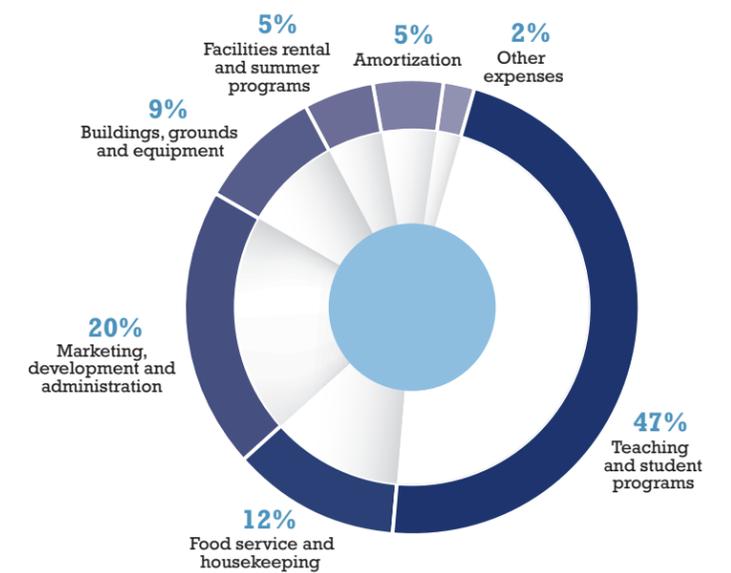


Operating Revenues 2015-2016



Total Operating Revenues \$ 7,700,000

Operating Expenses 2015-2016



Total Operating Expenses \$ 7,266,000

SCHOOL SUPPORTERS

ACADEMIC YEAR 2015-16



Trafalgar Castle School



“The strength of our academic program is demonstrated in our exceptional record of 100% university placement...”

ANNUAL FUND

Friends of Trafalgar – Gifts up to \$499

- Abdul-Rahman, Dr. Ibrahim & Alkhalaf, Dr. Sarah
- Acton, Marian (Thompson), Class of '41
- Anderson, Mary (Grobb), Class of '53
- Anonymous (2)
- Ardellini, Dan & Charlatta
- Bain, Hailey, Class of '14
- Barber, Nana & Chris
- Bhaloo, Nabeela, Class of '15
- Bigioni, Jeff & Lindsay
- Blucher-Bunting, McKenna, Class of 2020
- Briggs, Megan, Class of '03
- Burry, Shawn & Asha
- Cancino, Lesley, Class of '87, in memory of
Laurel Anderson-Weigelt, Class of '86
- Caoile, Jannilyn
- Cameron-Smith, Michelle, Class of '89, in memory
of Laurel Anderson-Weigelt, Class of '86
- Cassidy, Martha
- Chambers, Marilyn
- Crawford, Susan, Class of '86, in memory of
Laurel Anderson-Weigelt, Class of '86
- Cunningham, Sarah, Class of '90
- Daley, Helen (Rabain), Class of '53
- Davis, Eleanor
- Douglas, Anthony & Melissa
- Dymarski, Dr. Mike & Diane
- Flowers, Donna
- Fredericks, Selena, Class of '02
- Gabrielle, Terry & Dunn-Gabrielle, Jacqueline,
Class of '83
- Gibbon, Susie & Bruce, Class of '87, in memory
of Laurel Anderson-Weigelt, Class of '86
- Grass, Marlene
- Gregoris, Stephen and Carol
- Hardy, Lori, Class of '88, in memory of
Laurel Anderson-Weigelt, Class of '86
- Hodgson, Joan W., Class of '42
- Holland, Carmen
- Huxter, Chris & Karen
- Ionel, Dragos & Monica
- Kamcke, Craig & Mary
- Kanagalingam, Jeeva & Naomi
- Kenyon, Nicole, Class of '89, in memory of
Laurel Anderson-Weigelt, Class of '86



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SCHOOL SUPPORTERS

ACADEMIC YEAR 2014-15



Trafalgar Castle
School

ANNUAL FUND

Friends of Trafalgar – Gifts up to \$499

The Kotack Family
Large, William & Patricia (Riddell), Class of '49
Liang, Bing
Lifetouch Canada Inc.
Luciani, Frances (Swan), Class of '56
MacInnis, Alan & Anna
Magor, Sharon
Mahabir, Niala, Class of '90
McClure, Brian and Monica
McLay, David & Jean (Fraser) Class of '53
McWhir, Dr. Anne, Class of '65, in memory of
her mother who believed in girls' education
Mikos, Ted & Emiline
O'Toole, Angelica
Parnsalu, Linda
Pereira, Natasha, Class of '86, in memory of
Laurel Anderson-Weigelt, Class of '86
Phillips, Lesley
Price, Andrew & Michelle
Pricewaterhouse Coopers Canada Foundation,
in recognition of Terri McKinnon
Reeves, Jane (Farlinger), Class of '50
Rempel, Al & Ethelwyn (Proctor), Class of '60
Robinson, Erin

Schindler, Christina & Martin
Semkin, Jessica
Shao, Tiffany (Lan), Class of 2016
Sigsworth, Olwen, in memory of
Laurel Anderson-Weigelt, Class of '86
Singer, Sylvia
Slawski, Nancy, Class of '88, in memory of
Laurel Anderson-Weigelt, Class of '86
Smerdon, Julian
Southwell, Timothy
Staples, Preston
Talent, Irene
Thomas, Concetta, in memory of
Laurel Anderson-Weigelt, Class of '86
Walsh, Helen
Watkinson, Matthew & Meghan (Kamcke),
Class of '94
Werry, Diane (Lee), Class of '52
Woodley, Marnie
Wylie, Gordon & Jean
Yang, Sarah (Zihui), Class of 2016
Zhang, Yinya & Xu, Hui, in honour of
Yingtian (Inory) Zhang, Class of 2016

Members of the Castle Guard – Gifts from \$500 to \$999

Allen's Siding Products Ltd.
Anonymous (2)
Apollo Fire Systems (Cluett, Shawn & Hicks, Robin)
Anderson-Weigelt, Laurel, Class of '86
The Bennett Family
BMO Harris Bank
Briggs, George & Catherine
Brown, Douglas
Cappellani, Brian & White, Leah
Fennell, Sheila
Jones, Rev. David
Jones, Lynda & Pongetti, Paul
Naylor Building Partnerships Inc.
Ontario Mining Association
Parker, Shawn & Kim
The Pilon Family
Robson, Janet
Rosa, Doug & Lisa
Smith, Darrin & Kimberley
Spessot, Robert
Temraz, Moufid & Ferial
Wylie, Paul & Karen

Lords & Ladies – Gifts from \$1,000 to \$2,499

The Alumnae Association of Trafalgar Castle School
Aramark Canada
Bean, Tracey & Woolridge, Lori
Begy, Christopher & Christina
Blucher, Deborah & Bunting, James
Blucher, Lisa & Martin, Scott
Brillinger, Tina, Class of '81
Dahl, Joel & Vitina (Bitondo) Class of '91,
in honour of Mrs. Kwietniowski
Daley, Rhonda & Hodgins, Curtis
Davidson, John & Alison, in memory of
Margaret Bailes, John's grandmother
Dykstra, Marguerita
Eisenhut-Bundle, Amberlea, Class of '00
Foster, Dr. Leanne & Hill, Dan
Gouinlock, Patricia (Kenny), Class of '76
Green, William & Shelley
Healy, Glenn & Susanne
Helm, Peter & Cheryl
Jagan, Dr. Gavin & Singh-Jagan, Ahilya
Koziol, Bob & Patricia
Krozonouski, Rick
Lombardi, Dr. Rocco & Alicia
Pesaro, Joanna
Rankin, Mark & Pam
Salesforce Foundation (Baker Family)
Sikora, Jason & Stacey
Smith, Linda & Lindsay, Dr. Alec
Turnbull, Nancy & Wunder, Paul
Yacknovets, Rick & Tracy

SCHOOL SUPPORTERS

ACADEMIC YEAR 2014-15



Trafalgar Castle
School

ANNUAL FUND

**The Royal Court –
Gifts of \$2,500 to \$4,999**

Hann Charitable Foundation
McIntosh, Rorie & Alison
McKinnon, Don & Terri
Tavares, Jose & Christine

**The Royal Patrons' Club -
Gifts of \$5,000 to \$9,999**

Heathbridge Capital Management
(The Ruparelia Family)
The Boland Family
The Godfrey/Campbell Family
Moore, Dr. Lori & Slavchenko, Dr. Paul
The Morgan Family
The Parents' Guild of Trafalgar Castle School
Van Dusen, Patricia

**The Royal Benefactors -
Gifts of \$10,000+**

Dahl, Joel & Vitina (Bitondo), Class of '91
Tuck, Dr. James

ROBOTICS SUPPORTERS

Gifts up to \$999

Durhamway Bus Lines

Gifts from \$1000 to \$1,999

Ontario Power Generation

Gifts of \$2,000 to \$9,999

General Motors of Canada Ltd.

GIFTS-IN-KIND & OTHER SPONSORSHIPS

We would also like to thank all of our sponsors and friends who give so generously in-kind to a variety of events and programs throughout the year.

Sponsors and Friends of Trafalgar – Gifts up to \$499

The Ardellini Family
Bellagio Jewellers (The Chugh Family)
The Bennett Family
The Bigioni Family
The Boland Family
Cappellani, Mary, Class of 2021
Chambers, Alexa, Class of 2016 and Ashley, Class of 2018
Champ's Baby Diapers
The Fennell Family
Gabrielle, Clare, Class of 2020
The Harilaid Family
The Healy Family
Henry, Lauren, Class of Class of 2022
Johnston, Katrina, Class of 2016
JointAction Physiotherapy and Wellness (Temraz, Nelly)
The Jones/Pongetti Family
Kids and Company
Manou, Ashley, Class of 2018
The Mitchell Family
Rotary Club of Whitby Sunrise
The Slavchenko Family
The Talbot Family
Toshiba

**Members of the Castle Guard –
Gifts from \$500 to \$999**

Lanning Abramson of Cassels Brock
& Blackwell LLP
The Presutti Family

**Lords & Ladies –
Gifts from \$1,000 to \$2,499**

The Morgan Family

THANK YOU

Thank you all for making a difference in the lives of our students through your generous contributions. Our donors are very important to us. Every effort has been made to ensure the accuracy of donor listings. Please notify the Advancement Office at 905.668.3358 ext. 270 of any errors or omissions.

Thank you for your continued support!



"... the School exceeded its goal for the Annual Fund, thanks to the generosity of the entire Trafalgar community, both past and present."

“Trafalgar is near to my heart. I believe passionately in this school and I have a fierce loyalty.”

DONOR PROFILE



Trafalgar Castle School

Dr. Sean Godfrey and Dr. Susan Campbell

It is not unusual to see Sean Godfrey and Susan Campbell throughout the halls of Trafalgar Castle School. Both are very active in the School and in their daughters' education. Susan works one day a week as our school physician and Sean has recently been elected to Trafalgar's Board of Directors; is an active member of the Advancement Committee; and also finds time to help coach the Senior Field Hockey team. Sean has also been an active member of the Parents' Guild executive, and a debate club mentor.

The family joined the Trafalgar community when their daughters, Caroline and Olivia were in grades 6 and 7. Now in grades 10 and 11, Sean says “they have never looked back” to their public school days.

Susan comes from four generations of independent school education and while they certainly could have had the girls follow the family's alma mater, they chose Trafalgar instead, and for a number of reasons. Sean and Susan liked Trafalgar's small size. “Trafalgar guarantees the emphasis on education for each and every girl,” said Sean. “It also ensures that all the girls develop self-confidence that is backed up by their development of skills and every girl is nurtured to become the best they can be.” They were impressed with the excellent reputation of the School and the evidence of our well-educated and well-balanced graduates, and they were interested in independent education and the benefits it allows. “The difference at a school like Trafalgar is that success is promoted and the program is geared toward encouraging independent thinking and bringing out the best in girls,” said Sean whose girls have gained much more confidence and a strong belief in their own abilities.

Over and above their volunteer commitments to Trafalgar, another way in which Sean and Susan are active in their daughters' education is their philanthropic dedication to Trafalgar Castle School. When asked why they give, Sean shares “Trafalgar is near to my heart. I believe passionately in this school and I have a fierce loyalty. I want to help in any way I can.” This past year, Sean and Susan's donation went towards the purchase of new sports equipment, musical instruments, endowment and to support A World of Difference initiative.

They have already made their pledge for this year, and for years to come. “It is one of the top three charities that we support,” says Sean, “I want every girl, not just ours, to benefit.” Susan and Sean show their support of Trafalgar Castle School through the donation of their time, talent, and financial gifts. They are very much a part of Trafalgar's tight-knit community and their “fierce loyalty” is one that helps provide our girls with the additional resources and expertise they need to succeed.

Thank you to Sean and Susan for their continued support and generosity!



Trafalgar Castle School

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